

Message Text

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70

ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

INR-10 NSAE-00 RSC-01 FAA-00 DOTE-00 PM-07 H-03 L-03

NSC-10 PA-04 PRS-01 SPC-03 SS-20 USIA-15 ACDA-19

IO-14 DRC-01 SAJ-01 NEA-10 TRSE-00 /168 W

----- 117288

R 301659Z OCT 73

FM AMEMBASSY BONN

TO SECSTATE WASHDC 8406

INFO AMEMBASSY LONDON

AMEMBASSY PARIS

USMISSION BERLIN

USMISSION NATO BRUSSELS

C O N F I D E N T I A L BONN 15709

E.O. 11652: GDS

TAGS: ETRN, WB, GW, US, UK

SUBJECT: IGS PASSENGER FARE INCREASE

REF: (A) STATE 213014; (B) BERLIN 1852; (C) BONN 14850

1. PANAM REGIONAL DIRECTOR RUNNETTE CALLED AT THE EMBASSY TODAY TO LEAVE PANAM'S FARE INCREASE PROPOSAL. THE APPLICATION, A LETTER ADDRESSED TO THE CAA ACCOMPANIED BY SUPPORTING DATA, WAS IN A FORMAT GENERALLY SIMILAR TO THAT USED FOR THE 1972 FARE INCREASE EXERCISE. (RUNNETTE SAID THAT THE IDENTICAL MATERIAL WAS BEING SUBMITTED TO THE DEPT TODAY THROUGH PANAM'S WASHINGTON REP.)

2. RUNNETTE REPORTED HE WOULD BE TRAVELLING TO LONDON ON THURSDAY TO CONSULT WITH PANAM REPS BUT WAS NOT YET CERTAIN WHETHER DISCUSSIONS WITH BEA COULD BE ARRANGED NOR DID HE HAVE ANY FIRM IDEA AS TO WHAT FORM SUCH CONSULTATIONS MIGHT TAKE. IN ANY CASE, HE PROMISED TO GIVE US THE RESULTS OF HIS LONDON TRIP EARLY NEXT WEEK. AS FAR AS PUBLICITY HERE WAS CONCERNED, RUNNETTE

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THOUGHT IT WOULD BE WORTHWHILE FOR PANAM TO GET CREDIT FOR THE

NEW FAMILY AND GROUP FARE PROPOSAL BUT RECOGNIZED IT WOULD NOT BE HELPFUL AT THIS POINT TO MAKE PUBLIC THE AMOUNT OF THE FARE INCREASE SOUGHT BY PANAM.

3. WE HAVE INFORMED THE ACTING BRITISH CAA THAT PANAM'S PROPOSAL FOR A FARE INCREASE HAS BEEN RECEIVED WITH DETAILED SUPPORTING DOCUMENTATION. WHILE NOT MENTIONING THE LEVEL OF FARE INCREASE REQUESTED BY PANAM, WE INDICATED IT WAS DIFFERENT FROM THAT APPLIED FOR BY BEA AND POINTED OUT THAT WE LOOKED FORWARD TO CONSULTING WITH HIM AS SOON AS POSSIBLE. WE EXPECTED, OF COURSE, THAT THE UK EMBASSY WOULD HAVE AVAILABLE SUPPORTING DATA FROM BEA COMPARABLE TO THAT SUBMITTED BY PANAM.

4. DEPENDING UPON THE RESULTS OF RUNETTE'S LONDON DISCUSSIONS AND OUR FURTHER DISCUSSIONS WITH THE UK EMBASSY, WE WILL DEVELOP A SCENARIO FOR CONSULTATIONS WITH THE FRG AND SENAT REPS. IN THE MEANTIME, WE WILL EXAMINE PANAM'S DATA CAREFULLY AND SUBMIT OUR VIEWS SHORTLY.
HILLENBRAND

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Disposition Approved on Date:
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Disposition Date: 28 MAY 2004
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Executive Order: GS HILLENBRAND
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